

Chris Finnoff

Biographical Summary

With over 30 years of aviation industry experience, Chris Finnoff's entrepreneurial approach has generated notable success in bringing new and innovative aircraft to market.

Prior to starting Finnoff International LLC, a company specializing in previously owned PC12 aircraft, as President of the Commercial Group of Adam Aircraft, Finnoff directed the launch of the A-700 jet and the marketing of the A-500 twin engine piston.

Before Adam Aircraft, as Vice President of Sales at Eclipse Aviation, Finnoff developed a sales program resulting in the non-refundable pre-sales of 1500 aircraft within a 12-month period.

Prior to Eclipse, as President and CEO of Pilatus Business Aircraft, Finnoff was responsible for marketing the Pilatus PC-12 program in the Americas. His organization handled sales (both direct and through distributors), service, support, and aircraft completions in North and South America.

Before Pilatus, he was founder and president of Turbo West, the Piper Cheyenne and Beech Aircraft distributor for the Rocky Mountain area. Under Finnoff's leadership, Turbo West grew into a full service organization for the sale and service of helicopters and turboprop aircraft. The company enjoyed a great deal of success with Beech Aircraft sales and eventually grew to be the largest Cheyenne distributor in the world.

Earlier in his career, Finnoff was the top-producing sales person at Beech Aircraft and Learjet. As Manager of Advanced Aircraft Marketing for Lear, Finnoff was responsible for developing and promoting advanced technology programs. As the company's Western District Sales Manager, he contributed to the successful introduction and sale of Lear's then new and highly advanced business jet.

Later, he founded Leartek, a technology venture founded to promote Learjet as a tool for high-altitude mapping and reconnaissance.

Experience

President Of Commercial Group, Adam Aircraft	2002 -2003
Vice President Of Sales, Eclipse Aviation	2000 - 2002
President And CEO, Pilatus Business Aircraft	1995 - 2000
Founder And President, Turbo West Aviation	1977 - 1994
Western District Sales Manager And Manager Of Advanced Aircraft, Learjet	1971 - 1976
Aircraft Salesman, Beech	1967 - 1971

Education

BS, Aeronautical Engineering University Of Colorado	1967
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